

LAFARGE - AI/DMS DASH CAMERA PRICING

CONTROLTECH TRACK 3 IN-CAB CAMERA SOLUTION

OPTION 1 – LEASE HIRE 48 MONTHS CONTRACT

| CONTROLTECH AI/DSM IN-CAB CAMERA SOLUTION | | | |
|-----------------------------------------------------------------|---|--------------------------|---------------------|
| | | Unit Price USD | Total USD |
| | | | |
| MONTHLY LEASE HIRE CHARGES – CONTROLTECH AI WITH | 1 | 34.00 | 34.00 |
| DMS unit including fitment, support, sim charges, training, and | | | |
| extended warranty (3 CHANNEL CAMERA) | | | |
| | | P. | |
| Sub Total | | | 34.00 |
| Add 16% VAT | · | | 5.44 |
| TOTAL PAYABLE | | | 39.44 |

OPTION 2 – OUTRIGHT PURCHASE

| CONTROLTECH AI/DSM IN-CAB CAMERA SOLUTION | | | |
|--------------------------------------------------------------------------------------------------------------------|---|---------------------------------|---------------------|
| | | DISCOUNTED Unit Price USD | Total USD |
| | | | |
| CONTROLTECH AI WITH DMS Unit inclusive of Fitment & Calibration | 1 | 390.00 | 390.00 |
| | | | |
| MONTHLY charges @ USD 20.00 (inclusive of support, local sim, training, and multiple access) per vehicle per month | 1 | 20.00 | 20.00 |
| Sub Total | | | 410.00 |
| Add 16% VAT | | | 65.60 |
| TOTAL PAYABLE | | | 475.60 |



NOTES:

- 1. Pricing includes installation within Nairobi, Mombasa, Nakuru, Eldoret and Kisumu.
- 2. Installation applies from Monday to Friday during Standard Office Hours (07:00-17:00)
- 3. Technical Inspection: Controltech provides pricing without inspection of the vehicles. The proposal is thus subject to confirmation based on full vehicle inspection and the confirmation in writing of the relevant peripherals and accessories that need to be included in the various vehicle types.
- 4. The subscription will have a QUARTERLY fee as specified in the Service Agreement.
- 5. The monthly Service charge is inclusive of Fitment, training, and labour free check-ups.
- 6. Prices above are specific to ALL LAFARGE TRANSPORTERS
- 7. Pricing above is based on a term contract and early termination will result in penalties for the remainder of the contract.
- 8. The proposal is valid for 30 days from the date on the front page of this proposal document.
- 9. For full terms and conditions please refer to the Service Level Agreement.



ACCEPTANCE OF QUOTE

COMPANY DETAILS

| COMPANY NAME: | | | | | | |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------|--|--|--|--|--|
| REGISTRATION NUMBER: | | | | | | |
| VAT NUMBER: | | | | | | |
| REGISTERED BUSINESS ADDRESS: | | | | | | |
| CONTACT PERSON: | | | | | | |
| CONTACT NUMBER: | | | | | | |
| EMAIL ADDRESS: | | | | | | |
| Signed by a duly authorized company representative: I warrant that I am an authorized representative of the company and accepts this proposal from CONTROLTECH LIMITED subject to the terms and conditions contained herein. | | | | | | |
| Full Name and Surname | Designation | | | | | |
| Signature | Date and Place | | | | | |